



BUYER REPRESENTATION

CRAE Investment Management Group, - Dania Beach, FL

SERVICES

Strategic Relocation Planning (SRP) is a system designed by The Conte Team. This system was used to benefit CRAE Management Group to identify purchase options in Fort Lauderdale area.

SITUATION/ PROCESS

- CRAE was tired of leasing their corporate offices and wanted purchase a property within a tight geographic area.
- Upon formal engagement of The Conte Team, the principals goals were established.
- We searched for off and on market free standing offices and office condominiums. A respectable list of alternatives were provided. The property tour was conducted and one property was of most interest.
- Negotiations ensued and very favorable deal terms were provided on a shell office condo unit were agreed upon. The client's preferred general contractor was included in portions of the negotiations and preliminary budgets went to firm construction budgets prior to the client's money going hard on the deal.

RESULTS

Our disciplined and strategic process provided CRAE Investment Management to purchase a shell office condo at below market prices and allow them to do a Turn Key build out with the contractor of their choice. Take a drive by 2890 State Road 84, Suite 104, Fort Lauderdale, Florida and see what exceptional market knowledge, process and anticipation can do for you.

- REFERENCES AVAILABLE UPON REQUEST -

The work performed by here was done by JC Commercial Realty.
References are available upon request.

